

# FLUIDMETAL



industries

# IMPORTER DISTRIBUTOR

PLUMBING FITTINGS - HEATING - BUILDING - SANITARY/ WASHING MACHINE - GARDEN / WATERING FITTINGS - FASTENERS - FLEXIBLE HOSES - PLUMBING TOOLS





# KEY FIGURES

1

INTERNATIONAL  
ACTIVITY

NETWORK OF

20

QUALIFIED CHINESE  
PRODUCERS

2

REACTIVE **TEAMS**  
IN CHINA AND  
FRANCE

2

**STORAGE/  
INVENTORY**  
WAREHOUSES  
IN CHINA AND  
IN FRANCE

8

**PRODUCT  
FAMILIES**  
WITH STORAGE  
FACILITIES

MORE THAN

100

**CUSTOMERS**  
IN EUROPE

MORE THAN

50 000

**TOP-QUALITY REFERENCES**

# OUR BUSINESS

Founded by Philippe Ardisson, in 2002, **FLUIDMETAL Industries** is a major importer/distributor of components and accessories for various trades, including **plumbing fittings, heating, building, sanitary/ washing machine, garden/ watering fittings, fasteners, flexible hoses and plumbing tools.**

# OUR EXPERTISE

Subcontractor of metal and plastic material for the building industry:

- Standard product
- OEM (as per customer's drawing)

**"Competitive prices, consistent quality and punctual deliveries** form the cornerstone of our approach and long-term viability".

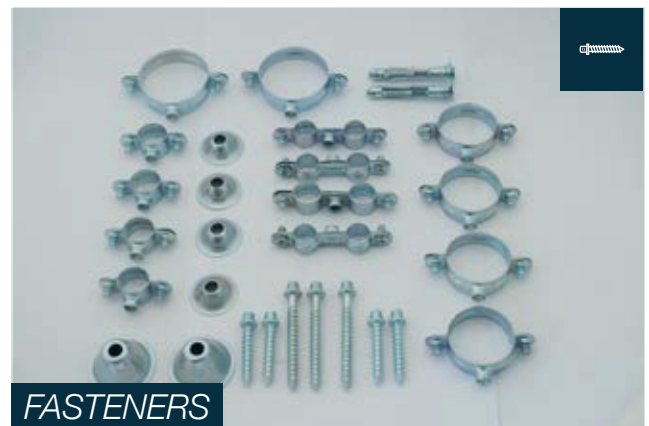
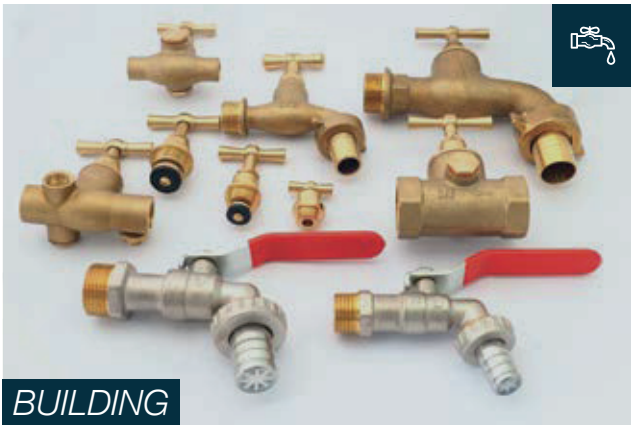
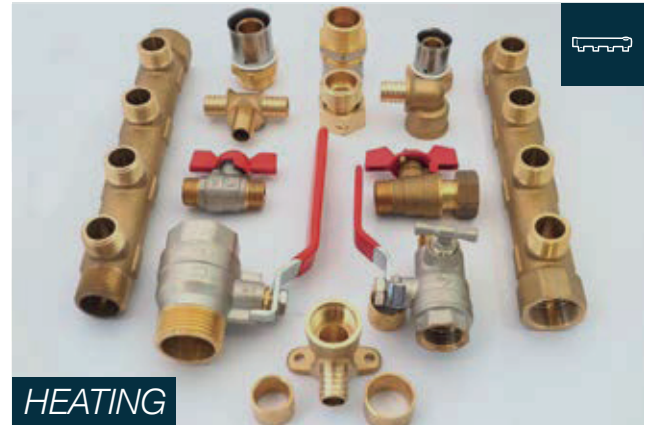
# QUALITY

Our partner factories are all **ISO 9002 / ISO 9001** certified. They meet all **European and international standards.**

Constantly striving to achieve **excellence**, we conduct **quality controls** on an on-going basis to offer our customers **reliable products** which meet current standards.



# PRODUCT RANGES





# TRADING PROCESS

1

## PRICE REQUESTS

Standard products selected from our catalogue (with our references and/or customer references) OR  
Products indicated with customer references and/or photos OR  
OEM products as per customer drawings.

2

## COMMERCIAL QUOTATION SENT BY FLUIDMETAL INDUSTRIES

Quotation accepted by customers.

3

## ORDER CONFIRMATION SENT BY FLUIDMETAL INDUSTRIES

After price agreement and order sent by customers.

4

## PRODUCTION

*(in Asia in one or more factories)*

- 1 production schedule per reference per factory
- Purchasing of raw materials
- Raw material composition checked with a spectrometer
- Small, medium and large production series
- Size check and quality control during production
- Machining size check in line with European and/or French standards by random picking off the production line
- Possible quality control per piece
- Marking on product on request
- Production and assembly
- Possible OEM production as per customer request
- Packaging

**NB :** *All products can meet customer requirement for packing and graphic design.*

### • Storage facilities in France on request:

**Repeated delivery as small quantities with a pre-determined packing list within 48 hours  
(Offer subject to conditions, available on request)**

**NB :** *A selection of our most popular references is kept in stock in a warehouse in France.*

5

## SHIPMENT & DELIVERY

Shipped and delivered DDP anywhere in Europe.

Delivery: 10 to 12 weeks from the order's date:

- By LCL (grouped load)
- By FCL (full container)
- From stock (ex France and/or China)

**NB :** *Delivery in 48 hours (offer subject to conditions, available on request)*

**FRANCE**

LYON



**CHINA**

TAIZHOU



QUOTATION  
FREE-OF-CHARGE



48-HR  
DELIVERY  
GUARANTEED \*

ONE CONTACT

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\* offer subject to conditions, available on request.

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